

THE AUTONOMOUS ADMINISTRATION OF THE SULINA FREE ZONE ORGANIZES
PUBLIC AUCTION

**for the concession of three immovable properties (areas/plots of land), located
areas of the Port of the Sulina Free Zone**

Regia Autonoma Administrația Zona Libere Sulina ("**AZL SULINA**"), an autonomous enterprise established by the Government of Romania in 1993 as an administration of the free zone and operating under the coordination of the Tulcea County Council, with its headquarters in Sulina, str. I, nr. 202, Tulcea County, registered with the Trade Register under number J36/678/1993, with the unique registration number 3053425, is organized on **17.04.2025**, at 16.00 lt. at the headquarters of **AZL SULINA** a public auction for the concession of goods in three areas under the administration of SFZA. The tender procedure will be carried out in accordance with the provisions of the Government Decision no. 1998/2004 and received support under the InvestEU Advisory Hub.

The object of the auction is the concession of three real estate properties (areas/plots of land), each representing the areas below:

- Zone A covering a total area of 20,409 m² and a storage area located in perimeter I, which has the status of a free zone;

The existing superstructure of Zone A comprises seven structures with a total area of 5,006 sq.m., as follows:

Cod	Description	Built-up area (m) ²	Land area (m) ²	Status
C5	Industrial/utility building: Pumping station and hydrophore	177	177	N/A
C6	Residential building (2 levels:)	124	248	N/A
C7	Annex building: Archive	97	97	N/A
C8	Industrial and utility building: Thermal power plant	65	65	N/A
C10	Industrial/utility building: General goods warehouse	3,480	3,480	N/A
C11	Industrial/utility building: Vila Cambuza	199	199	N/A
C12	Annex building: Maintenance workshop	678	678	N/A
C14	The cabin bears the "Acar" type	12	12	

- Area B1 covering a total area of 20,149 m², including a 125 m long walled quay, located in perimeter II;
- Area B2 covering a total area of 78,182 m², including a 223 m long walled quay, located in perimeter II.

Applicants may apply to participate in the tender for all of the above areas, for one area or for any two areas.

Deadline for submitting applications to participate in the auction 06.03.2025, at 16.00 l.t. at the **headquarters of AZL SULINA**, located in Sulina, Str. I, Nr. 202, Tulcea County, 825400.

Interested bidders must express their intention to participate in the auction (request to participate in the auction) in writing, at **the headquarters of AZL SULINA** by 06.03.2025, at 16.00 l.t. and must include the following:

- the name of the applicant/company/consortium. If the applicant is a consortium, the data of all companies forming a consortium must be provided, as well as the authorisation of all consortium members for the consortium leader to act on their behalf
- address/head office,
- full contact details,
- Affidavit submitted by the leader and each member of the consortium stating that the bidder or a member of the consortium is not subject to bankruptcy or liquidation in Romania or elsewhere,
- Affidavit submitted by the leader and each member of the consortium certifying that the bidder or a member of the consortium is not convicted of any crime involving fraud, corruption or conspiracy or money laundering,
- Affidavit describing the financial situation of the bidder:

The audited financial statements for the last three years submitted by the bidder must be submitted to demonstrate the current strength and long-term profitability of the bidder's financial position. Net assets for the last year, calculated as the difference between total assets and total liabilities, should be greater than €5 million, €15 million and €20 million for areas A, B1 and B2 respectively. If the bidder is a consortium, the aggregate net assets of its members are at least 50 % higher than the above at the end of the last three full financial years.

Average annual turnover: minimum average annual turnover of €2 million, €5 million and €7 million for zones A, B1 and B2 respectively. They should be calculated as the total certified payments received for contracts in progress or completed in the last three years (as of 2022).

- A declaration on own responsibility, certifying the operating and management experience:

Zone A:

- Contracts of similar size and nature (exceeds a production and storage volume of 150,000 tons per year for a period of three consecutive years.
- Management and operation of terminal, storage and/or logistics facilities with free zone and/or customs components

or

- Development and operation of facilities for commercial purposes in port or commercial areas, with a minimum annual production of 150,000 tons per year for a period of three consecutive years.

Zone B1 and/or B2:

- Contracts of similar size and nature (exceeds a production and storage volume of 1 million tonnes per year for a period of three consecutive years.
- Management and operations of ports, terminals and related logistics facilities.

or

- At least one contract for the operation of a seaport or inland port, terminal or logistics centre where the value of the project's capital expenditure exceeds EUR 5 million and EUR 7 million respectively, for area B1 and area B2 respectively.

- The areas/lands that the bidder is interested in leasing,
- the activities they would be interested in carrying out and the estimated capital expenditures;
- duration of the concession.

All bidders who meet the above pre-qualification criteria are invited to participate in the subsequent stages of the procurement process.

For further information, please contact us at the Sulina Free Zone Administration, Str. Sulina, I, Nr. 202, Tulcea County, 825400, or by phone: +40 787710631, website: www.azlsulina.ro; E-mail: office@azlsulina.ro].

General Manager,

Mr. Dragoş Ioniţă